

SIR ARTHUR LEWIS COMMUNITY COLLEGE  
DIVISION OF TECHNICAL EDUCATION AND MANAGEMENT STUDIES

EXAMINATION SESSION : December 2007 Final Examination  
TUTORS : Ms U Joseph, Ms E M J Louisy  
PROGRAMME CODES : 3BS-ABA-AD  
PROGRAMME TITLES : Applied Arts - Business Administration  
COURSE CODE : BUS 204  
COURSE TITLE : BUSINESS LAW #L7  
CLASSES : YEAR TWOS  
DATE : December 5, 2007  
COMMENCEMENT TIME : 1.00 p.m.  
DURATION : 3 Hours  
INVIGILATORS : Mrs F Beerom-Henry, Mrs M Lashley,  
Mr D Jn Baptiste, Mr P Wilson  
ROOMS : CEHI 1-H-02



**INSTRUCTIONS: Extended Response – Weighted 100% of Final Exam Mark**

1. This paper consists of seven (7) questions.
2. All questions carry equal value of 25 marks each.
3. Do **ANY FOUR (4)** questions.
4. Begin each response on a fresh sheet of paper.
5. Ascertain your **IDENTIFICATION NUMBER** is written in the **top, right-hand corner of each sheet** and number your responses correctly.
6. Assemble your responses in ascending, numerical sequence before submitting to invigilator.
7. **REMEMBER:** *Each and every question* is to be supported with **at least TWO (2,) well explained, relevant, and appropriate case (and/or Statute) authority.** Marks will be awarded per question for proper use of supportive case material.
8. Allow a **one-inch margin** on the **left-hand and right-hand side of each sheet of paper.** Use the left-hand margin for numbering your questions, and their parts. Leave the right-hand margin clear for the examiner's use.
9. **ALL CELL PHONES** should be **TURNED OFF** and **placed** in a bag that should be kept **at the front of the classroom** throughout the duration of the examination.

**DO NOT TURN THIS PAGE UNLESS YOU ARE INSTRUCTED TO DO SO**

1. (a) List the essential elements necessary for an agreement to be legally valid. Discuss any **TWO (2)** in detail.

- (b) Identify and explain clearly **four factors** that could invalidate contracts.
2. (a) Explain the term 'offer' including the different types.
- (b) Discuss in detail **THREE (3)** ways in which offers can be terminated.
- (c) Differentiate between counter-offer and invitation to treat.
- (d) What does the general rule of privity of contract state?  
Discuss **TWO (2)** exceptions to this rule.
3. Discuss in detail **TWO (2)** ways by which contracts can be terminated and the remedies available to the injured party.
4. Discuss any **SIX (6)** of the following cases:
- |   |                             |
|---|-----------------------------|
| (a) Leaf vs International Galleries       | (g) Dickinson vs Dodds      |
| (b) Household Fire Insurance Co. vs Grant | (h) Partridge vs Crittenden |
| (c) Foakes vs Beer                        | (i) Merritt vs Merritt      |
| (d) Tweedle vs Atkinson                   | (j) Hyde vs Wrench          |
| (e) Nash vs. Inman                        | (k) Phillips vs Brooks      |
5. (a) Explain (i) Public Law and (ii) Private Law
- (b) Discuss the origination of the body of Common Law
- (c) Discuss 'acceptance' and explain **at least TWO (2)** rules of acceptance.
6. Select and define any **FIVE** of the following terms. For each of your selections, state the rule of law that concerns it, and use an appropriate case to explain and illustrate the application of that rule.
- |                         |                               |
|-------------------------|-------------------------------|
| (a) promissory estoppel | (f) vicarious liability       |
| (b) quantum meruit      | (g) nemo dat quod non habet   |
| (c) consensus ad idem   | (h) non est factum            |
| (d) duress              | (i) conditions and warranties |
| (e) caveat emptor       | (j) res extincta              |
7. (a) Differentiate between a simple contract and a specialty contract.
- (b) Distinguish between contracts that are
- (i) Void
  - (ii) Voidable and
  - (iii) Unenforceable
- (c) Discuss the various forms in which contracts may be made, giving examples of the type(s) of contracts that might be made in each form, and bringing out clearly the outcome of such contract(s), if the specified form is not adhered to.

**END OF EXAM**

